FINANCIAL REPORT

FINANCIAL REPORT

2016-2017

Statement of Activities

In Fiscal Year 2016-17, FRLT spent 92% of funds directly on Land Conservation, Land Stewardship, and Education.

| REVENUES | 2016-17 Audited | 2015-16 Audited |
|--|--------------------|----------------------------|
| Grants & Endowments | 855,385 | 818,283 |
| Individual Donations | 409,745 | 527,745 |
| Conservation Easement Revenue | 2,150,001 | - |
| Grazing & Service Revenue | 10,588 | 10,652 |
| Land Donation | - | 2,300,000 |
| Investment Income | 34,769 | 76,853 |
| Mitigation Income | - | 3,000 |
| Other Income (includes fundraisers | s) 591,891 | 174,226 |
| Total Revenues | \$4,052,379 | \$3,910,759 |
| Investment Income Mitigation Income Other Income (includes fundraisers | - s) 591,891 | 76,853 3,000 174,226 |

| EXPENSES | 2016-17 Audited | 2015-16 Audited |
|---------------------------------|--------------------|--------------------|
| Land Conservation | 2,513,212 | 450,760 |
| Land Stewardship | 744,750 | 382,852 |
| Education | 69,453 | 78,240 |
| Management and General | 105,342 | 71,266 |
| Fundraising/Membership/Outreach | 170,203 | 28,385 |
| Total Expenses | \$3,602,960 | \$1,011,503 |
| Change in Net Assets | \$449,419 | \$2,899,263 |
| Net Assets, Beginning of Year | \$6,978,257 | \$4,078,994 |
| Net Assets, End of Year | \$7,427,676 | \$6,978,257 |
| | | |

FINANCIAL REPORT

2016-17

Statement of Financial Position

ASSETS

Total Net Assets

Total Liabilities & Net Assets

| ASSETS | Audited | Audited | |
|--------------------------------------|-------------|-------------|--|
| Current Assets | | | |
| Cash & Cash Equivalents | 881,267 | 325,324 | |
| Investments | 639,601 | 700,329 | |
| Receivables | 35,332 | 9,486 | |
| Conservation Easements | **8 | **7 | |
| Total Current Assets | \$1,556,208 | \$1,035,146 | |
| Land, Improvements & Equipment (net) | \$6,448,240 | \$6,469,011 | |
| Total Assets | \$8,004,448 | \$7,504,157 | |
| | | | |
| LIABILITIES AND NET ASSETS | 2016-17 | 2015-16 | |
| Liabilities | | | |
| Accounts Payable & Other Liabilities | 79,384 | 36,445 | |
| Line of Credit | - | 30,000 | |
| Unearned Revenue | 497,388 | 459,455 | |
| Total Liabilities | \$576,772 | \$525,900 | |
| Net Assets | | | |
| Unrestricted | -313,909 | -345,673 | |
| Unrestricted – Board Designated | 322,512 | 250,332 | |
| Temporarily Restricted | 323,262 | 33,259 | |
| Permanently Restricted | 7,095,811 | 7,040,339 | |

\$7,427,676

\$8,004,448

\$6,978,257

\$7,504,157

2015-16

^{**}Reflects number of conservation easements held to date at an assigned value of \$1 each, covering 9,123 acres for FY16-17 and 3,957 acres for FY15-16. Audited financial statements and IRS Form 990 available by request.